

REQUEST FOR PROPOSAL FOR CONSULTING SERVICES RFP-2024-01 Township of Muskoka Lakes Asset Level of Service Study

Closing Date: Wednesday February 21, 2024

Time: 2:00 pm

Contact: Ken Becking P. Eng. Director of Public Works 705-765-3156 Ext. 250 <u>kbecking@muskokalakes.ca</u>

> Township of Muskoka Lakes 1 Bailey St P.O. Box 129 Port Carling, ON P0B 1J0

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1 DESCRIPTION OF UNDERTAKING

Description.

In order to identify the quantity, quality, reliability, responsiveness, environmental acceptability, and cost for each service provided to the residents for purposes of asset management the Township of Muskoka Lakes, the Township is seeking to retain the services of a consultant team with expertise in the developing asset management plans and more specifically the defining and setting of asset levels of service for the community services.

The information provided in this document is intended to provide a general overview of the work required.

2 **PROJECT COMPLETION**

The Municipality wishes to have the project completed by November 22, 2024

3 INVITATION

The Municipality is seeking proposals from suitably qualified consulting firms ("Consultants") to provide professional services to prepare identify the appropriate levels of service to be provided to the residents of the municipality.

4 DELIVERY AND OFFICIAL CLOSING TIME OF PROPOSALS

The time clock in the Operational Services Department office of the Municipality is the official time for the deadline for submission. The Municipality is not responsible for submissions which arrive late or are not properly marked.

Proposals shall be officially opened and evaluated after closing time; however there will be no public opening. The report recommending the award will be a matter of public record following the award and information report to Council.

5 SUBMISSION DEADLINE

Proposals must be received at this location **NO LATER THAN 2:00 p.m. on Wednesday February 21, 2024**.

Any proposal received after the above due date and time will not be considered and will be returned unopened to the Consultant. Electronic submissions will be accepted.

Consultants are to provide one (1) hard copy of their proposal in a sealed package, clearly identified as to contents and addressed to:

The Township of Muskoka Lakes PO Box 129, 1 Bailey St Port Carling ON. P0B 1J0

Attn: Ken Becking P. Eng., Director of Public Works

Hardcopies must be received within 24 hours of the closing date for receipt of proposals or sooner.

6 **PROPOSAL SUBMISSION:**

The bid shall include items listed hereunder, but also include other considerations based on the bidder's understanding of the project. The Bidder is also required to propose a work plan that addresses the tasks outlined in the **Proposal Deliverable** (including, but not limited to, the deliverables identified in this RFP).

Bids must be plainly marked to reveal the contents and the name and address of the Bidder's firm.

Bids shall be submitted in envelopes with the information outlined in Attachment "F" - Envelope Submission Information, clearly marked on the front of each envelope, as follows:

ENVELOPE 1 – Bid including all items listed below under section **PROPOSAL** (including addenda, if applicable).

ENVELOPE 2 – Bid Summary of Professional Fees and Disbursements, **PROFESSIONAL FEES** (see Attachment "B" Summary of Professional Fees and Disbursements).

If a Bidder wishes clarification of specifications, the Bidder shall not use the envelopes submitted as they will not be opened prior to the bid opening.

The bid must be legible, written in ink, or typewritten. Any form of erasure, strikeout or overwriting must be initialed by the Bidder's authorized signing officer.

All prices must be clearly indicated and all extensions written in figures. The bid must not be restricted by a statement added to the Proposal Summary or by covering letter, or by alterations to the Proposal Summary as supplied by the Township of Muskoka Lakes unless otherwise provided herein.

Key contacts for inquiries regarding this RFP are as follows, and must be submitted by email only, and directed to the attention of:

Ken Becking P. Eng., Director of Public Works E-mail: <u>kbecking@muskokalakes.ca</u> Township staff may clarify any aspect of a bid submission with the Bidder at any time after the bid has been opened. Any such clarification will not alter the bid and shall not be constituted as a negotiation or renegotiation of the bid. The Corporation of the Township of Muskoka Lakes is not required to clarify any part of a bid. Any clarification of a bid by a Bidder shall not be effective until confirmation has been delivered in writing.

It will be the responsibility of the Bidder to clarify any details in question before submitting their bid.

Bidders shall note that all elements which are listed as provisional shall be included in the price submitted (see Attachment "B" – Summary of Professional Fees and Disbursements). However, these elements will be used at the Township's discretion pending budget, and no penalty for non- usage shall be applicable. Provisional items must be clearly identified as same. Bidders are required to provide pricing on all provisional items denoted.

After review of all the bids, and upon the opening of the Summary of Professional Fees and Disbursements (see Attachment "B") for those submissions which meet the Evaluation Criteria, the Township will then review and determine which provisional items, if any, will be utilized.

Should none of the bids be accepted, the Township may re-issue the Request for Proposal. A bid may be withdrawn unopened after it has been deposited, if such request is received in writing by the Township Clerk prior to the time specified for the opening.

7 WITHDRAWAL OF PROPOSAL

A Consultant may withdraw a submitted proposal at any time up to the official closing time by letter bearing a signature and/or seal as in the original proposal and requesting that their proposal be withdrawn. Withdrawal requests received after the time of closing will not be permitted.

Proposals confirmed as withdrawn will be returned unopened to the Consultant. The withdrawal of a Proposal does not disqualify a Consultant from submitting another proposal prior to the official closing time.

8 COSTS FOR RFP DOCUMENTS

The Request for Proposal ("RFP") documents are provided at no cost to the consultants.

9 RETRIEVAL OF OFFICIAL DOCUMENTATION

Only documents provided to Consultants by the Municipality or found on the Municipality's website are to be considered the "official" documents. The Municipality accepts no responsibility for the accuracy of information found on other websites. The onus is on the Consultant submitting a proposal to check the Municipality's website to verify they have received all relevant information. The Municipality reserves the right to not accept a

proposal submission if the documents have been altered from the Municipality's own official documents.

10 FORMAT OF PROPOSAL

All Proposals must be upon the forms provided and the respondents information called for in this RFP, submitted on $8\frac{1}{2} \times 11$ paper in sealed packages, clearly marked as to contents and should include one (1) bounded original, and one electronic copy (on USB key) of the complete submission and shall include (at a minimum):

- 1. Proposal Form (Page 37)
- 2. Respondent Information Form (Page 38)
- 3. Attachment B (Page 31)
- 4. Attachment C (Page 32)

11 SUMMARY OF KEY DATES

Cut off for submission of questions Response to questions Submission of proposal Anticipated award of assignment

12 COSTS INCURRED BY PROPONENTS

All expenses incurred in the preparation and submission of proposals shall be borne by the Consultant. The Municipality assumes no responsibility or liability for costs incurred by the Consultants as a result of participating in this RFP. No payment will be made for any proposals received, or for any other effort required of or made by the Consultant prior to the Consultant entering into a written contract with the Municipality. By submitting a proposal, each Consultant shall be deemed to have agreed that it/he/she has no claim.

13 ACCEPTANCE AND TERMS

Notwithstanding that in accordance with RFP Section 13, this RFP is not a tender and is not intended to create "Contract A", the Consultant and all other entities participating in this RFP Process agree that submission of a proposal constitutes acknowledgement that the Consultant has read and agrees to be bound by all the terms and conditions of the RFP. All those who submit a proposal represent that they have read, completely understand, and accept the terms and conditions of the RFP in full.

14 NO CONTRACT CREATED BY THIS RFP

This document is a request for proposals in respect of the services and project described herein and is not a tender. Neither the RFP Documents nor the submission of any proposals in response to the RFP documents shall, in any way whatsoever, create a binding agreement between the Municipality and any Consultant. For clarity, these RFP documents are not intended to be an offer to enter into a bidding contract with

February 9, 2024 February 14, 2024 February 21, 2024 March 14, 2024 Consultants (often referred to as "Contract A") and no agreement of any kind shall exist between the successful Consultant and the Municipality until a contract, if any, has been formally executed by the successful Consultant and the Municipality.

15 RIGHT TO REJECT OR NOT OPEN

Notwithstanding any other provision of this RFP, the Municipality may, in its sole discretion, accept or reject any or all proposals. The Municipality may accept any proposal in whole or in part. There is no express or implied term of this RFP that the lowest priced proposal or the highest ranked proposal will be identified as the successful Consultant.

The Municipality reserves the right to cancel the RFP at any time and to reissue it for any reason whatsoever, without incurring any liability and no Consultant will have any claim against the Municipality as a result of the cancellation or re-issuing of the RFP.

Should the Municipality receive only one (1) qualified and duly executed proposal submission on commodities/services that have known multiple source potential, the right is reserved to recall the competition.

The Municipality reserves the right not to **open** a proposal call should the Municipality deem, in its opinion, to have received an inadequate number of responses to the call for proposals and further the right is reserved to cancel and recall the competition. Unopened proposals will be returned to all Consultants who responded.

The Municipality reserves the right not to accept a proposal that includes any person, corporation, which includes all related corporations, or other legal entity who, or which, has a claim or has instituted a legal proceeding against the Municipality or against whom or which the Municipality has a claim or has instituted a legal proceeding with respect to any matter, including previous contracts, bid submissions or business transactions. For clarity said right includes the Consultant submitting the proposal as well as any person, corporation or entity listed in the proposal such as the proposed general consultant/contractor, sub-consultant/sub-contractor or vendor within the submitted proposal.

16 CONSULTANT SELECTION COMMITTEE

The Consultant Selection Committee will consist of representatives of the Municipality. The Consultant Selection Committee may solicit advice/guidance from those persons or companies it deems appropriate. <u>The Consultant Selection Committee may engage the Consultants for the purposes of clarification or negotiation as part of the selection process</u>.

17 CONSULTANTS TO INVESTIGATE

Consultants submitting a proposal shall understand and acknowledge that while this RFP outlines the scope of work and specific requirements, the Consultants shall satisfy themselves by such means as they prefer, as to the extent of work required to complete the assignment.

18 NEGOTIATIONS:

If all submitted bids are over budget, the Township reserves the right to negotiate the terms of the project contract, including price and scope of work, directly with the qualified bidder, to identify cost saving opportunities associated with alternate process, material or construction methods. If an acceptable agreement cannot be met with the qualified bidder, the Township reserves the right to negotiate an acceptable agreement with the next qualified bidder.

If an agreement cannot be reached which is acceptable to the Township, the project will be cancelled without award.

The Township further reserves the right, in its sole discretion, to cancel the contract agreement at any time without an award being made.

19 COMPLIANCE:

Any deviations to the Township's RFP document must be clearly defined and is subject to acceptance or rejection by the Township in its sole discretion. Bidders are encouraged to offer comments that clarify the content and intent.

20 COMPLIANCE WITH SPECIFICATIONS AND/OR SCOPE OF WORK:

Alternative bids may be considered however, any deviations to the Township's information to Bidders, general conditions and mandatory requirements must be clearly defined and are subject to acceptance or rejection by the Township in its discretion. Bidders are encouraged to offer comments that clarify the content and intent of their bid.

21 AWARD OF WORK

If the Municipality decides to award a contract based on a submission received in response to this RFP, the successful Consultant will be notified of the intent to award in writing, and the subsequent execution of a written agreement shall constitute the making of a contract. Consultants will not acquire any legal or equitable rights or privileges whatsoever until the contract is signed by both parties.

If a contract is to be awarded as a result of the RFP, it will be awarded to the Consultant whose proposal, in the Municipality's opinion, provided the best potential value to the Municipality and is capable in all respects to fully perform the contract requirements and the integrity to assure performance of the contract obligations.

The Municipality reserves the exclusive right to determine the qualitative aspects of all proposals relative to the evaluation criteria. Consultants may not amend or withdraw their proposals after the official closing date and time. Proposals will be evaluated as soon as practicable after the closing time. The proposals and accompanying documentation submitted by the Consultants are the property of the Municipality and will not be returned.

Consultants are advised that all communications with the Municipality related to this RFP during the proposal process must be directly and only with the individual nominated in Section 18 of this document.

22 COMMUNICATIONS

All inquiries regarding this RFP are to be directed to the individual identified below. Inquires must be received in writing (email) no later than February 9, 2024. All inquiries received and the responses provided will be sent to all Consultants by way of written addendum(s) no later than February 14, 2024, without naming the source of the inquiry.

The Township of Muskoka Lakes PO Box 129, 1 Bailey St Port Carling ON. P0B 1J0

Attn: Ken Becking P. Eng., Director of Public Works <u>kbecking@muskokalakes.ca</u> 705-765-3156 ext. 250

Where a Consultant finds discrepancies or omissions in the proposal requirements, or other proposal documents or instructions, or otherwise requires any clarification, the Consultant should contact the Municipality in writing by e-mail as noted above.

Note that no oral explanation or interpretation shall modify any of the requirements or provisions of the RFP documents.

Where the Municipality deems that an explanation or interpretation is necessary or desirable, an addendum may be issued, in writing, on the Municipality's website for downloading by all Consultants. It is the Consultant's sole responsibility to check for addenda issued and download same. Acknowledgement of Addenda on the proposal is a mandatory requirement. Failure to acknowledge addenda will result in a non-compliant proposal that is not eligible for award.

23 PROFESSIONAL CONSULTING AGREEMENT

Prior to commencing work on the project, the successful Consultant will enter into an Agreement for Professional Consulting Services with the Municipality based on the Municipality's Request for Proposal Information Package and the Consultant's submitted Proposal. The form of the agreement will be generally consistent with the joint MEA/CEO Joint Agreement for Professional Consulting Services

24 CONFLICT OF INTEREST

The Municipality reserves the right to disqualify a proposal where the Municipality believes a conflict of interest or potential conflict of interest exists in regard to the Consultant and the intended project.

The successful Consultant shall work solely and exclusively in the interests of the Municipality at all times to ensure that the project is successfully completed. The Consultant must identify current claims, potential claims, or disputes against the Municipality, if any, that the firm is involved with.

The Consultant must identify current developer and development interest that the firm has in the service area, if any. This information and any conditions attached to the proposal will be considered in the Municipality's evaluation.

No person, firm or corporation other than the Consultant and those named in the proposal shall have any interest in the submitted proposal or in the proposed contract for which this proposal is made and to which it relates.

This proposal shall be made by the Consultant without any connection, knowledge, comparison of figures or arrangement with any other person or persons making a proposal for the same work, and shall, in all respects, act fairly and without collusion or fraud.

25 INTELLECTUAL AND PROPRIETARY RIGHTS

All intellectual, industrial or other proprietary rights of any type in any form protected or protectable under law and every other right, title, interest in and to all concepts, techniques, ideas, information, materials, however recorded (including images and data) ("Intellectual Property") provided by the Municipality to the Consultants in relation to this RFP shall remain the respective property of the Municipality at all times. The Municipality shall be the sole owners of any newly created Intellectual Property of the Consultants' related directly or indirectly to this RFP and any contracted services.

For those parts of the RFP or any related contract that are Intellectual Property owned by the Consultant prior to the proposal submission or created by the Consultant during the term of this proposal or contracted services independently of the performance of the Consultants' obligations under this RFP or related contract, the Consultant shall grant to the Municipality, a perpetual, worldwide, non-exclusive, irrevocable, transferable, royalty free, fully paid up right and licence; (a) to use, modify, reproduce and distribute, in any form, those parts of the proposal and/or related contracted services; and (b) to authorize other persons, including agents, consultants, sub-consultants, contractors or subcontractors to do any of the former on behalf of the Municipality.

26 MUNICIPAL FREEDOM OF INFORMATION AND PROTECTION OF PRIVACY ACT (MFIPPA)

All correspondence, documentation and information provided shall become the property of the Township. Any personal information required on the documentation presented is received under the authority of the Municipal Freedom of Information and Protection of Privacy Act, 1989, RSO, 1990. This information will be an integral component of the quote submission.

All written Proposals received by the Township become a public record, once a Proposal is accepted by the Township of Muskoka Lakes, and a contract is signed, all information contained in them is available to the public, including personal information.

Questions about collection of personal information and the Municipal Freedom of Information and Protection of Privacy Act, 1989, R.S.O. 1990, Chapter M.56, as amended, should be directed to:

Township Clerk The Township of Muskoka Lakes PO Box 129, 1 Bailey St Port Carling ON. P0B 1J0

Phone: 705-765-3156 Ext 211

The Township Clerk has been designated by the Corporation of the Township of Muskoka Lakes Council to carry out the responsibilities of the Act.

27 HEALTH AND SAFETY AND WSIB

The successful Consultant is required to conform with the *Occupational Health and Safety Act* related to the performance of the contract. In addition, the successful Consultant will be required to supply to the Municipality a valid Clearance Certificate issued by the WSIB, or if applicable, a letter from WSIB verifying Independent Operator's Status. A new clearance certificate is required every sixty (60) days.

28 INSURANCE

The successful Consultant shall, at its/his/her own expense, obtain and maintain for the term of the contract and any renewal or extension thereof and provide the Municipality with evidence of:

Comprehensive general liability insurance on an occurrence basis for an amount not less than Two Million (\$2,000,000) Dollars, exclusive of interest or costs per occurrence, with respect to the successful Consultant's operations, acts and omissions relating to its obligations under the contract, such policy to include coverages for defense and claimants' costs, and coverages for:

- personal injury including death;
- property damage or loss (direct or indirect and including loss of use thereof);
- broad form property damage;
- contractual liability;
- non-owned automobile liability;
- products and completed operations;
- contingent employers liability;
- cross liability;
- severability of interest; and
- owners' and contractors' protective.

The policy of insurance shall name the Municipality as an additional insured with respect to its interest in the operations of the Consultant; shall provide that the policy shall be non-

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contributing with, and apply only as primary and not as excess to any other insurance available to the Municipality; and shall also provide that neither the Consultant nor the insurer shall cancel, materially change or allow the policy to lapse without first giving the Municipality thirty (30) days prior written notice.

Professional liability insurance or other errors and omissions insurance covering claims and expenses for liability for loss or damage arising from negligence in the provision of the Services, of standard wording, for an amount no less than Two Million (\$2,000,000) Dollars exclusive of interest or costs per occurrence; and

Automotive or Motor vehicle liability insurance of standard wording, covering all vehicles owned, leased or operated by or on behalf of the Consultant, in any matter in connection with the services provided or to be provided under the contract, for an amount not less than Two Million (\$2,000,000) Dollars exclusive of interest or costs per occurrence and equipment leased, borrowed, rented or operated for an amount of not less than Two Million (\$2,000,000) exclusive of interest or costs per occurrence.

Every policy of insurance shall contain either no deductible amount or a deductible amount which is reasonable considering the financial circumstances of the Consultant. The Consultant shall be responsible to pay all deductible amounts.

No policy shall contain any provision which would contravene the obligations of the Consultant hereunder or otherwise be to the detriment of the Municipality.

The Consultant shall provide or cause to be provided to the Municipality, within seven (7) days of award of Contract, a certificate from its insurer which shows that the policy or policies placed and maintained by it complies with the requirements of this RFP and the contract. No review or approval of any such insurance certificate by the Municipality shall derogate from or diminish the Municipality's rights or the Consultant's obligation contained in this RFP or the contract.

If at any time the Municipality is of the opinion that the insurance taken out by the Consultant is inadequate in any respect, it shall forthwith advise the Consultant of the reasons therefore and the Consultant shall forthwith take out additional insurance, if available, satisfactory to the Municipality.

The taking out of insurance shall not relieve the Consultant of any of its obligations under this RFP or the contract or limit its liability thereunder.

All policies of insurance shall be:

- (a) written with an insurer licensed to do business in Ontario;
- (b) in form and content acceptable to the Municipality acting reasonably;
- (c) be non-contributing with, and will apply only as primary and not excess to any other insurance available to the Municipality; and

(d) contain an undertaking by the insurers to notify the Municipality in writing not less

Township of Muskoka Lakes RFP: Asset Level of Service Study than thirty (30) days before any material change, cancellation, lapse or termination of the policies.

Failure to provide the aforementioned insurance will result in the withholding of payments or at the sole option of the Municipality, forfeiture of the Contract.

29 TERMS OF PAYMENT

The successful Consultant shall be reimbursed on a monthly basis for the actual work completed and time spent on the project. Monthly invoices are to include supporting documentation for all disbursements. Disbursements will be paid at cost.

Invoices submitted by the successful Consultant shall include the project title, a description of the work completed and a billing summary. This summary shall include the tasks set forth in the financial submission and shall indicate the budgeted cost, percentage invoiced to date and a total of these amounts for each task.

30 FEE HOLDBACK

The Municipality will not impose a ten percent (10%) holdback on overall fees.

31 PROPOSAL VALIDITY

Proposals shall remain valid and open for acceptance by the Municipality for a period of sixty (60) calendar days following the deadline for receipt of proposals.

SECTION 2: BACKGROUND, OBJECTIVES, SCOPE OF WORK & DELIVERABLES

32 **PROJECT REQUIREMENTS**:

The Township of Muskoka Lakes requires the services of a qualified and competent Consulting Firm to undertake the completion of an Asset Level of Service Study to define the appropriate levels of service to be provided by the municipality and the physical assets necessary to achieve those levels of service.

Firms with an interest in this project must follow the details of this document closely when responding to this request.

The information provided in this document is intended to provide a general overview of the work required.

33 **RESPONSIBLE DEPARTMENT:**

Development and implementation of the Asset Level of Service study will be administered by the Operational Services Department (the "Department"), which is responsible for directly providing, and assisting in, the provision of a wide variety of services and amenities. The Successful Consultant will work closely with the Department during the preparation and approval of the study.

34 SUCCESSFUL BIDDER:

The Successful Bidder must be capable of providing accurate, reliable, timely, and fiscally responsible services. The bid must meet all the requirements outlined in this document.

35 **PROJECT OBJECTIVES**:

The goal of the level of service review is to identify the physical assets necessary to provide the quantity, quality, reliability, responsiveness, environmental acceptability, and cost for each service provided to the residents of the Township in such away as to satisfy public expectations, legislative requirements, technical requirements, policy objectives with due consideration for resource availability, risk management, financial constraints and long term sustainability of the Township. The levels of service identified will be the basis for the development of the final version of the Corporate Asset Management Plan including the financial plan necessary to support it. The development of the final version of the responsibility of the Township and is not part of the current assignment.

36 BACKGROUND:

The Community

The Township of Muskoka Lakes is a vibrant municipality situated in the heart of Muskoka, approximately 220 km north of Toronto, Ontario Canada. It is the largest of the six municipalities that make up the District Municipality of Muskoka, having a land area of 781.55 sq. km. The Township has a permanent population of 7,200 residents, expanding to approximately 32,000 in the summer months with the annual influx of seasonal residents The Township of Muskoka Lakes includes the three largest lakes that are at the core of what makes up Muskoka: Lake Muskoka, Lake Rosseau and Lake Joseph. With miles of boating, natural wonders and a superb quality of life, Muskoka Lakes attracts visitors from around the world.

Asset Management Context

In 2017 the province promulgated Ontario Regulation 588/17, Asset Management Planning for Municipal Infrastructure. Under the regulation municipalities are required to adopt a staged development of an asset management plan to address all of their infrastructure. The first requirement of the regulation requires that all municipalities adopt a strategic asset management policy by July 1, 2019. Secondly, the regulation requires the Township to prepare an asset management plan for its core infrastructure by July 1, 2021. Due to the COVID pandemic this was extended to July 1, 2022. For the purposes of the Township, core assets are the roads and bridges under its control. The Core Asset Management Plan was adopted by Council in July of 2022. The plan is required to be expanded to include all of infrastructure under its control by July 1, 2024. The Corporate Asset Management Plan is currently under development and should be ready for adoption in December 2023. Finally the Township must amend its asset management plan by July 1, 2025 to include the levels of service to be delivered by the Township for each asset category covered by the plan and to include a financial plan to demonstrate how the levels of service are to be funded. This will be completed as part of the completion of the Corporate Asset Management Plan.

37 SCOPE OF WORK:

The specific scope of the services deemed necessary to complete the project will be determined by the consultant based upon experience with similar projects, professional judgment, and the Township's needs.

Asset System	Asset Category	Asset	Count	Size/ Area	Unit
Administrative	Civic	Admin Building	1	17,528	Sq ft
Facilities	Medical	Health Hub	1	3200	Sq ft
	Works Yards	Garages, Sand, Salt Sheds	10	30,054	Sq ft
	Cultural Facilities	Cemeteries	12	8814	Plots

For purposes of the proposal the Township is responsible for the following assets:

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				January 2024		
		Community Centres	14	68,550	Sq ft	
		Library	1	7500	Sq ft	
		Docks	36	1977	Sq m	
		Wharves	6	1999	Sq m	
	Recreation	Parks	17	TBD	На	
Culture, Sports, and	Facilities	Pavilions	4	6172	Sq Ft	
Recreation		Public Washrooms	9	5703	Sq ft	
		Trails	6	10.5	Km	
	Sports Facilities	Arenas	2	51,437	Sq ft	
		Golf Course	1	9	Holes	
		Sport Parks	2	17	Acres	
		Tennis Courts	2	520	Sq m	
Emergency	Fire	Fire Halls	11	28,286	Sq ft	
		Fire Equipment	17	-	Ea	
		Fire Vehicles	10	-	Ea	
Information	Hardware	Computers, Peripherals	930	-	Ea	
Technology	Network	Connectivity / WiFi	28	-	Ea	
	Records	Digital	TBD*	-	Ea	
	Software	Operational	13	-	Ea	
Parking	Surface Parking	Parking Lots	989	-	stalls	
-	_	Street Parking	139	-	stalls	
		Rural	-	649.59	km	
Storm Water	Drainage Systems	Urban	-	2422	m	
Management		Dam	1	59	m	
	Bridges and	Bridge	13	1582	Sq m	
	Culverts	Culverts (>3.0m)	8	1013	Sq m	
	Roads^	Hard Top	324	222.74	Km	
		Loose Top	156	133.32	Km	
	Railway Crossings	Protected	3	-	Ea	
		Unprotected	2	-	Ea	
	Sidewalks	Concrete	-	2002	М	
Transportation		Pavers	-	1201	М	
	Signs	Informational	126	72.8	Sq m	
	-	Regulatory	850	269.4	Sq m	
		· · ·	500	450.5		
		Warning	522	152.5	Sqm	
	Streetlighting	LED	443	- 152.5	Sq m Ea	
	Streetlighting	<u> </u>			-	
	Streetlighting	LED	443	-	Ea	
Vehicles and		LED INC	443 3	-	Ea Ea	
Vehicles and Equipment	Streetlighting Equipment	LED INC Poles	443 3 129		Ea Ea Ea	

January 2024

	Light Equipment	39	-	
	Medium Equipment	10	-	
	Tools & Small Equipment	66	-	
Vehicles	Heavy Duty Vehicle	12	-	
	Light Duty vehicle	18	-	
	Medium Duty Vehicle	8	-	

The preliminary outline for the scope of work is presented below. Proponents should – based upon their understanding, experience, and investigations – propose a scope, schedule, and work plan that best encapsulates the needs of the comprehensive plan as laid out below.

The proposed scope of work will include, at a minimum, the following:

Phase I: Data Collection and Analysis

Collect relevant data from a variety of sources including but not limited to:

- Acquisition and review of data internal sources
- Survey of external agencies to determine regulatory requirements, individual levels of service and industry best practices and costs to deliver the levels of service.

Review al relevant asset management plans, policies and reports;

Confirm the inventory and quantify the assets under the jurisdiction and control of the Township;

Categorize the services as being mandatory or discretionary;

Validate the asset condition and background data

Validate cost data and update to reflect current conditions.

For each asset class:

- Identify and define current levels of service delivered by the Township in terms of quantity and quality;
- Develop performance measures to evaluate the effectiveness of the current level of service and facilitate comparison to other standards;
- Identify mandated or regulatory levels of service;
- Identify generally accepted industry standards;
- Identify levels of service in comparator municipalities;
- Determine stakeholder (residents, business community, user group) expectations/desired levels of service.

- Comparison of existing levels of service to expected strategic/technical levels of service;
- Assess the lifecycle cost implications of moving from existing level of service to expected (desired) levels of service over a forecast period.

Phase II: Level of Service Framework and Analysis

Based on the findings of the Phase I research develop a level of service framework to address both quantity and quality of service to be provided by the Township. The levels of service shall at a minimum fully comply with all statutory minimums, ensure that public safety is protected at all times and satisfies the consensus as to the desirable level of service.

Carryout an analysis of the proposed levels of service and its impacts in the following dimensions:

- Impacts on the life cycle of the assets
- Risks posed by climate change and the potential contributions to climate change
- Financial impacts in terms of the estimated cost to support the identified levels of service.

Based on the direction of Township Council revise the level of service framework to achieve the desired outcomes;

Identify key performance indicators (KPI's) in each asset class for monitoring purposes. Develop benchmarks based on current levels of service.

Circulate the draft framework to the public through the Township's public engagement website for review and comment.

Phase III: Reporting

Prepare and present a draft final report for Council's consideration.

Based on feedback from Council and Senior Staff prepare final report for adoption by Council. The final report shall be in an AODA compliant, accessible format to the satisfaction of the Township Clerk.

38 DELIVERABLES

The following deliverables shall be developed as a result of the assignment:

- The identification of existing services provided by the Township and the built or natural assets that facilitate service delivery;
- An assessment of the existing levels of service and the desired levels of service, from the results of the surveys. The assessment will include how

the Township's ability to provide services may be compromised because of the impacts of climate change;

- A framework to manage assets, infrastructure, risks, workplans, programs, budgets, and how to track levels of services over time to aid Township Council and staff to effectively communicate service levels to residents relating to the assets and cost required to provide the services, based on public engagement feedback;
- Identifications of programs, procedures, and/or activities that are required to achieve particular service levels; and
- Tools for effective decision making for Township Council and staff to use while considering the services the city provides in an environmental and financially sustainable way; and
- Performance measures or key performance indicators (KPIs) that can illustrate the progression of service levels (i.e. through trending analysis) and an ultimate objective or target performance measure/KPI for which to strive.
- A prioritization of strategies including risk management strategies to address current as well as potential future gaps in levels of service, including climate change considerations.

39 AVAILABLE INFORMATION AND DOCUMENTS

The following documents are available for use as background/ supporting information and are to be used for the purposes of the study:

- Strategic Plan for the Township of Muskoka Lakes 2020
- Township Official Plan 2023
- Asset Management Policy
- Corporate Asset Management Plan 2023
- Fire Master Plan 2022
- Fire Station Location Study 2024
- Parks and Recreation Master Plan 2022
- Arena Feasibility Study 2023
- Transportation Master Plan 2023
- Bridge Needs Study 2023
- Roads Needs Study 2019
- Design standards and policies
- Financial records for the past five years
- ArcGIS Mapping for the Township and the assets under the jurisdiction of the Township

40 PUBLIC AND STAKEHOLDER CONSULTATION AND COMMUNICATIONS

As a minimum, conduct the following consultations throughout the course of the assignment:

- Kick off meeting with the project team to finalize the proposed approach to the project;
- Interview of senior staff to receive background information and details of current service delivery;
- Survey of comparator municipalities to determine the levels of service provided to their residents;
- Survey through the Townships engagement website to determine the publics views as to the quantity and quality of services currently provided by the Township;
- Survey through the Townships engagement website to determine the publics views with respect to the proposed level of service framework;
- Council Workshops/Presentations
 - Levels of Service Findings;
 - Workshop to receive the preliminary LOS framework and impact assessment;
 - Workshop to receive the draft final LOS framework and impact assessment and KPI's.

41 TERMS OF REFERENCE:

These Terms of Reference serve as a guide, to be used in combination with sound engineering judgement and standard engineering practices in the preparation of the consultants proposal. A detailed Proposal with recommendations as outlined in the Scope of Study, outlined above, shall be prepared for submission, in accordance with the following criteria:

- i. Detailed and specific recommendations that can be acted upon by the Township. The report is to be in a form that is user-friendly and easily understood yet technical enough for implementation.
- ii. Meeting minutes after each meeting with staff and any other interested parties, will be the responsibility of the Successful Bidder, all to be submitted to the Township for review and approval within one (1) week of the meeting date.
- iii. All documents will be prepared in Microsoft Word and/or Excel and all drawings will be created in Auto CAD (2013) and/or the latest version of ESRI ArcGIS. Ownership of both hard copies and digital copies must be transferred to the Township upon completion of the project. Metric units are to be used.
- iv. Detailed breakdown of quantities and cost estimates for Township budget purposes, and construction estimates (if required).

- v. Mapping and associated database information is to be provided in ESRI (.shp) shapefile with object data attached. All information is to be tied to UTM coordinates using the standard NAD83 (Zone 17) datum and should be accompanied by supporting files (font files and plot files) if applicable. Please note that graphical images (.pdf, .cdr, .tif) and CAD files are not considered an acceptable GIS format.
- vi. The GIS based file (ESRI .shp) shall follow Muskoka Lakes GIS Standards including all related asset information as required by Elements 2 and 3 above.
- vii. Existing planning and engineering documents and studies are to be used as a source of background information, where available.

42 TOWNSHIP REPRESENTATIVE:

The **Director of Operational Services** will be the Township's main contact for this project. All correspondence will be through this individual. Contact information is provided below.

43 FINANCIAL IMPLICATIONS:

The agreement between the Township and the Successful Bidder shall specify the project cost for completion of the Asset Level of Service Study. Further, in this regard, please note the following:

The cost of advertising and room rentals required for meetings open to the public in the context of the public consultation process and the Township of Muskoka Lakes consultation process will be paid by the municipality. The municipality will be responsible for the preparation and placing of all advertising and notices and renting appropriate facilities. The cost of any presentation support materials, exhibits and project products will be the responsibility of the Consultant.

The Proposal must outline all costs associated with supplying the identified services.

44 DELIVERABLES

Minimum Deliverables

The successful Consultant is required to provide the following list of deliverables:

Five (5) hard copies of the **final deliverable** along with a digital copy. A final report which shall identify the methodology and criteria used in the production in the Study. The final report shall discuss and detail the systems: time of need, system adequacy, recommended funding levels. The final report shall include electronic and hard copy maps which illustrate: the asset inventory by type, by time of need, and by inventory number.

A separate Appendix with individual asset sheets in .xls format including a map of the asset and all pertinent details and recommendations.

SECTION 3 PROPOSAL CONTENTS

45 **PROPOSAL CONTENT:**

Submissions are restricted to those consulting firms that can demonstrate qualifications and experience in the field of asset management in general and in particular previous experience preparing and setting of levels of service for municipalities throughout Ontario and have completed at least three (3) projects of this nature within the last five (5) years for a municipality or jurisdiction of comparable (or greater) population in Ontario.

Bidders shall submit a proposal, a maximum twenty (20) pages in length, not including the covering letter, résumés and company credentials. Appendices are to be limited to résumés, project lists and corporate information. All copies of reports, plans, drawings, specifications, designs, construction data and documents prepared and submitted by the Bidder shall be, and remain, the property of the Township.

The Bidder's proposal submission shall follow the order of components as outlined in the Evaluation Criteria.

The bid shall include:

Applicable Technical Expertise and Resources:

The Bidder's interest in the project and an understanding of the objective(s) of this project, as well as any relevant local expertise should be referenced.

Team Strength and Leadership:

A description of the consulting team, the lead persons, and the relevant experience and qualifications of each individual along with an estimate of the percentage of time each key member will dedicate to this project (The individual's hours divided by total project hours).

Similar Work Experience and Local Expertise:

Similar work experience for the lead consulting team members shall be noted.

The municipality where the lead consulting team members reside will also be considered when reviewing local expertise.

Project Understanding:

The consulting team should detail their understanding of the project specific to Muskoka Lakes.

Methodology:

The Bidder's proposed methodology for carrying out the work.

A detailed work plan and a weekly project schedule which will identify all major components of this project and their anticipated start and completion dates which must coincide with the dates provided by the Township.

Commitment (time and resources) expected to be provided by the Township.

A detailed work plan and time frame for the project including timing for each step of the work program, to be presented in a calendar-style format, based on the time allotted for the project based on the fixed schedule provided by the Township in Attachment "A". The consulting team will meet all work program commitments, timing and completion dates as agreed upon by the Township and the consulting team unless both parties agree to appropriate revisions to the agreement due to unforeseen circumstances. Any overruns in timing (unless otherwise agreed upon), or cost will not be the responsibility of the Township of Muskoka Lakes.

Identification of all sub-consultants, their qualifications and experience, as well as their specific role in the project.

References:

Provide at least three (3) references of clients for whom similar projects have been performed. Each reference submitted shall have varied content in order to illustrate the Bidder's understanding of the various requirements of the project. This shall include all applicable contact information, as this will be a key component in the qualification of a Bidder. Bidders that do not fulfill this key component will be scored zero (0) on the Evaluation Criteria.

Cost:

A complete cost breakdown for the project presented in a tabulated format in cumulative hours with a total upset cost for the design to the point of completion and presentation of the final report.

The cost estimate of the Bid shall be submitted in Envelope 2.

Miscellaneous Items:

Appendices as noted above.

Disclosure of any litigation and real or perceived conflict of interest (see Attachment "E").

46 PROPOSAL COST AND MAN-HOUR ESTIMATE:

The bid shall outline the overall project cost breakdown and include the following:

- Cost breakdown and fee schedule of per diem or hourly rates for the Bidder and any sub-consultant(s) of the project team (see Attachment "C" – Fee Schedule and Cost Breakdown).
- A detailed time and cost breakdown of the workload, i.e., by staff and manhours.
- Disbursement costs, which may include mileage, telephone charges, printing and reproductions, fax charges, courier services, computer services, etc.
- Compliance with the Township's insurance requirements, as outlined in Attachment "D" – Insurance Requirements.
- A summary of professional fees and disbursements, as outlined in Attachment "B".

The Bidder shall note that the Township will consider the estimated total professional service fees for this project as an upset limit based on the work plan and the project duration assumed and will not consider extra items unless prior written approval has been obtained.

47 Basis of Selection

The Municipality intends to recommend the appointment of the Consultant on the basis of best overall value, as determined by the review of the technical proposal and fees. The Consultant appointment is subject to approval by the Municipality in accordance with the provisions of the Municipality's Purchasing By-Law.

48 Evaluation Criteria

Proposals will be assessed against the following criteria. The municipality reserves the right to shortlist firms for further evaluation and interviews which may alter the final scoring results. Proposals will be scored based on meeting or exceeding the expectations of the established evaluation criteria.

	Evaluation Criteria	Weight Factor
1	Demonstrated project understanding	10
2	Project Methodology	20
2	Experience on projects of a similar nature	20
3	References	20
4	Schedule	10
5	Proposed fee structure	20
	Total	100

49 Township Rights

The schedule in Attachment A is proposed for the selection of the successful respondent and for the completion of this assignment. The schedule of activities is provided for planning purposes only. The Corporation of the Township of Muskoka Lakes reserves the right to cancel the activity or change the schedule at any time.

Note: Although every attempt will be made to meet all dates, the Corporation reserves the right to modify any or all dates at its sole discretion.

The Corporation reserves the right to reject any or all proposals. The Corporation also reserves the right not to proceed with the project, or any individual parts therein, without stating reason thereof.

Selection of a proposal(s) will be based on all the above criteria and any other relevant information provided by the Respondent(s).

All proposals are to be submitted with the understanding that the selection of a proposal for discussion by the Evaluation Committee shall not thereby result in the formation of a contract. Nor shall it create any obligation on the Township to enter into further discussions.

Evaluation of the project lead and project support staff will include an assessment of the firms overall ability to provide multi-disciplinary capabilities and resources to this project and the Project Managers past experience on similar projects.

The assessment of past project experience will include evaluation of the Consultant's success with previous experience of this nature, the previous experience of proposed staff for this project, the stability and reputation of the firm, particularly in the area of consultant services and the ability to complete projects on time successfully.

The project will be awarded to the respondent who, in the sole judgment of the Corporation, provides the best overall value. The Corporation will not be obligated to select the lowest cost or any proposal.

The Corporation reserves the right to conduct reference checks on the Respondents, the results of which may affect the award decision.

The Corporation reserves the right to negotiate terms of reference with Respondents.

ATTACHMENT "A" SCHEDULE

The following key dates listed are targeted as ones that will move this project forward.

The 100% Submission to Township Staff must be completed by November 22, 2023.

<u>Schedule</u>

Action	Date (Approximate)
RFP Issued	January 17, 2024
Submission Date	February 21, 2024
Award of Assignment	March 14, 2024
Commence Assignment (Start-up Meeting)	March 25, 2024
Phase I Complete	June 28, 2024
Phase II Complete	September 27, 2024
Draft Final Report Submitted	October 18, 2024
Final Report Submitted	November 22, 2024

The final schedule will be based on the schedule submitted by the consultant at the time of the submission of the proposal.

ATTACHMENT "B"

SUMMARY OF PROFESSIONAL FEES AND DISBURSEMENTS

Excluding H.S.T.	
Project:	
Professional Firm:	
Professional Liability Insurance: \$	_Expiry Date:
Comprehensive Liability Insurance: \$	_Expiry Date:
Automobile Insurance: \$	_Expiry Date:

FEES AND DISBURSEMENTS

1. Consulting	
---------------	--

2. Disbursements

\$_____ \$_____ Total \$_____

<u>ATTACHMENT "C"</u> FEE SCHEDULE AND COST BREAKDOWN (EXAMPLE)

Activity		La	abou	ur					Costs					Total	Total Phase
	Staff				Total	Sub-					Disburse	ement			
	Fee Hr.				Hrs	Consultant	Equipment	Inspection	Other	Computer	Mileage	Report	Other \$		

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ATTACHMENT "D" INSURANCE REQUIREMENTS

The Township of Muskoka Lake's insurance requirements for consultants (the "successful bidder") are described below. The coverage provided by these policies shall not be changed or amended in any way or cancelled by the successful bidder unless approved by the City in writing.

COMPREHENSIVE GENERAL LIABILITY AND AUTOMOBILE INSURANCE

The successful bidder shall provide the with a certified copy of Third Party Liability in a form satisfactory to the City, as follows:

Policy to be written on the comprehensive form including Contractual Liability and Complete Operations with an inclusive limit of not less than two million dollars (\$2,000,000.00) Bodily Injury and Property Damage with a deductible not greater than five thousand dollars (\$5,000.00). The Liability Insurance Policy shall not contain any exclusions of liability for damage, etc., to property, building or land arising from the removal or weakening of support of any property, building or land whether such support be natural or otherwise.

Standard Automobile Policy on both owned and non-owned vehicles with inclusive limits of not less than two million dollars (\$2,000,000.00) Bodily Injury and Property Damage with a deductible not greater than five thousand dollars (\$5,000.00).

A "Cross Liability" clause or endorsement.

An endorsement certifying that the Township of Muskoka Lakes is included as an additional named insured.

An endorsement to the effect that the policy or policies will not be altered, cancelled or allowed to lapse without thirty (30) days prior written notice to the City.

PROFESSIONAL LIABILITY INSURANCE

The Insurance Coverage shall be in the minimum amount of two million dollars (\$2,000,000.00). The successful bidder shall provide to the City proof of Professional Liability Insurance carried by the successful bidder.

ATTACHMENT "E"

LITIGATION AND CONFLICT OF INTEREST STATEMENT

In its sole discretion, the Township may reject a submission if the bidder:

- a. Has, at any time, threatened, commenced or engaged in legal claims or litigation against the Township.
- b. Is involved in a claim or litigation initiated by the Township.
- c. Previously provided goods or services to the Township in an unsatisfactory manner.
- d. Has failed to satisfy an outstanding debt to the Township.
- e. Has a history of illegitimate, frivolous, unreasonable, or invalid claims.
- f. Provides incomplete, unrepresentative or unsatisfactory references.
- g. Has engaged in conduct that leads the Township to determine that it would not be in the Township's best interest to accept the submittal.
- h. Has a conflict of interest, or that which may be viewed as a conflict of interest, either with or by the Township (see below).

The bidder, all sub-consultants, and any of their respective advisors, partners, directors, officers, employees, agents, and volunteers, shall not engage in any activity or provide any services where such activity, or the provision of such services, creates a conflict of interest (actually or potentially, in the sole opinion of the Township) with the provision of the work pursuant to the submission. The bidder acknowledges and agrees that a conflict of interest includes the use of confidential information where the Township has not specifically authorized such use.

The bidder shall disclose to the Township, in writing, without delay any actual or potential situation that may be reasonably interpreted as either a conflict of interest or a potential conflict of interest, including the retention of any sub-consultant or supplier that is directly or indirectly affiliated with or related to the successful bidder.

The bidder covenants and agrees that it will not hire or retain the services of any employee or previous employee of the City where to do so constitutes a breach by such employee, or previous employee, of the employee's, or previous employee's employment contract, or the previous employer's conflict of interest policy, as may be amended from time to time.

A breach these provisions by the bidder, any of its sub-consultants, or any of their respective advisors, partners, directors, officers, employees, agents, or volunteers, shall entitle the City to terminate the service agreement, in addition to any other rights and remedies that the City has in the service agreement, in law, or in equity.

I, the undersigned, have read, understood and agreed to the above provisions.

Dated this _____day of _____, 2022.

Name of Authorized Signatory (print)

Signature (affix corporate seal)

ATTACHMENT "F" ENVELOPE SUBMISSION INFORMATION

	Envelope 1
	The Township of Muskoka Lakes PO Box 129, 1 Bailey St Port Carling ON. P0B 1J0
	Attn: Mr. Ken Becking P. Eng., Director of Public Works
	RFP NO.: 2022-XX Transportation Master Plan
	a) PROPOSAL b) ADDENDUM (if applicable)
CLOSING: TUES TIME	DAY, MAY 18, 2022 AT 2:00:00 P.M. LOCAL
BIDDER NAME:	

Envelope 2

The Township of Muskoka Lakes PO Box 129, 1 Bailey St Port Carling ON. P0B 1J0

Attn: Mr. Ken Becking P. Eng., Director of Public Works

RFP NO.: 2022-XX Parks and Recreation Master Plan

SUMMARY OF PROFESSIONAL FEES AND DISBURSEMENTS

CLOSING: WEDNESDAY, MAY 18, 2022 AT 2:00:00 P.M. LOCAL TIME

BIDDER NAME:

PROPOSAL FORM

FOR THE PROVISION OF:	Transportation Master Plan	
AS SUPPLIED BY:		
	FIRM NAME	
	ADDRESS	POSTAL CODE
	(HEREINAFTER CALLED THE RESPONDENT)	
TO:	THE CORPORATION OF THE TOWNSHIP OF MUSKOKA LAKES PO Box 129, 1 Bailey St Port Carling, ON P0B 1J0 (HEREINAFTER CALLED THE CORPORATION)	

THE RESPONDENT DECLARES

- 1. No person(s), firm or corporation, other than the Respondent, has any personal interest in this Proposal or in the award for which this Proposal is made.
- 2. No member of Council, officer or employee of the Corporation is or will become interested directly or indirectly as a contracting party, partner, shareholder, and surety or in any portion of the profits thereof, or in any of the monies to be derived, there from.
- 3. This Proposal is made without any connection, comparison of figures, or arrangements with, or knowledge of any other corporation, firm or person making a Proposal for the same and is in all respects without collusion or fraud.
- 4. By signing this submission, I confirm I have read and understood the content and requirements of this Proposal document.

LOWEST OR ANY PROPOSAL NOT NECESSARILY ACCEPTED

ACKNOWLEDGEMENT TO RECEIPT OF ADDENDA

This will acknowledge receipt of the following addenda and, that the pricing quoted includes the provision set out in such addenda

ADDENDUM # # #	DA 	TE RECEIVED
<i>"</i>	Check here if NO	Addenda received
	DATED	
SIGNATURE	OF WITNESS	SIGNATURE OF RESPONDENT

By my signature, I hereby confirm I am a principal, or have been duly authorized by the principal/board, to sign on behalf of the above named.

RESPONDENT INFORMATION FORM

RESPONDENTS must complete this form and include with the Proposal Submission. Please ensure all information is legible.

1.	Firm/Company Name	
2.	Respondent's Contact Individual	
3.	Office Phone #	
4.	Toll Free #	
5.	Cellular #	
6.	Fax #	
7.	E-mail address	
8.	Website	
9.	WSIB Account #	
10.	HST Account #	

RESPONDENT

SIGNATURE

DATE

Supplier Background and References

CORPORATE / COMPANY PROFILE

Please provide a corporate profile of your company, including an overview of your product offerings, your business model, and what differentiates you from your competitors.

ALLIANCES

Describe any technology and service alliances that your company has established.

REFERENCES

REFERENCE #1	
Organization Name:	
Contact Name:	
Contact Title:	
Address:	
Telephone #:	
E-mail Address:	
Description of Services Provided	

REFERENCE #2	
Organization Name:	
Contact Name:	
Contact Title:	
Address:	
Telephone #:	
E-mail Address:	
Description of Services Provided	

REFERENCE #3	
Organization Name:	
Contact Name:	
Contact Title:	
Address:	
Telephone #:	
E-mail Address:	
Description of Services Provided	

PRICES

I/We, hereby propose and agree to provide Consulting Services for The Corporation of the Township of Muskoka Lakes, Public Works Department. Prices

exclude all applicable sales taxes (HST).

Work Item/ Location	Lump Sum Price
Transportation Master Plan	
Fees	
Disbursements and Expenses	
TOTAL	

Notes:

- 1. Fees shall include all costs associated with; undertaking any inspections, purchasing software or equipment, sub-consultants, etc. required to complete the work.
- 2. Disbursements and expenses shall include any reasonable costs to complete the work.