



REQUEST FOR PROPOSAL FOR CONSULTING  
SERVICES  
**P-2025-33**  
**DETAILED INSPECTION OF STRUCTURES**

**Closing Date:** May 30, 2025

**Time:** 2:00 pm

**Contact:** Tim Sopkowe  
Manager of Public Works  
705-765-3156 Ext. 251  
[tsopkowe@muskokalakes.ca](mailto:tsopkowe@muskokalakes.ca)

Township of Muskoka Lakes  
1 Bailey St  
P.O. Box 129  
Port Carling, ON  
P0B 1J0

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## SECTION 1: INSTRUCTIONS, TERMS, AND CONDITIONS

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### 1 DESCRIPTION OF UNDERTAKING

The Township is seeking the services of the professional engineering consultant to carry out detailed visual inspections of its network of bridges, culverts, retaining walls and selected dock structures (henceforth referred to as “structures”) as required under Ontario Regulation 104/97 Standards for Bridges.

Firms with an interest in this project must follow the details of this document closely when responding to this request.

The information provided in this document is intended to provide a general overview of the work required.

### 2 PROJECT COMPLETION

The Municipality wishes to have the project completed by **August 15, 2025**.

### 3 INVITATION

The Municipality is seeking proposals from suitably qualified professional engineering consulting firms (“Consultants”) to provide professional services to conduct the biennial detailed visual inspections of the Township’s bridge and associated structure and prepare a report of the findings.

### 4 DELIVERY AND OFFICIAL CLOSING TIME OF PROPOSALS

The time clock in the Public Works office of the Municipality is the official time for the deadline for submission. The Municipality is not responsible for submissions which arrive late or are not properly marked.

Proposals shall be officially opened and evaluated after closing time; however there will be no public opening. The report recommending the award will be a matter of public record following the award and information report to Council.

### 5 SUBMISSION DEADLINE

Proposals must be received at this location **NO LATER THAN 2:00 p.m. on Friday May 30, 2025**.

Any proposal received after the above due date and time will not be considered and will be returned to the Consultant. Fax or electronic submissions will not be accepted.

Consultants are to provide one (1) hardcopy and one electronic copy of their proposal in a sealed package, clearly identified as to contents and addressed to:

The Township of Muskoka Lakes  
PO Box 129, 1 Bailey St  
Port Carling ON.

P0B 1J0

Attn: Tim Sopkowe, C.E.T.,  
Manager of Public Works

## **6 PROPOSAL SUBMISSION**

The bid shall include items listed hereunder, but also include other considerations based on the bidder's understanding of the project. The Bidder is also required to propose a work plan that addresses the tasks outlined in the **request for proposals** (including, but not limited to, the deliverables identified in this RFP).

Bids must be plainly marked to reveal the contents and the name and address of the Bidder's firm.

Bids shall be submitted in envelopes with the information outlined in Attachment "F" - Envelope Submission Information, clearly marked as to contents.

If a Bidder wishes clarification of specifications, the Bidder shall not use the envelopes submitted as they will not be opened prior to the bid opening.

The bid must be legible, written in ink, or typewritten. Any form of erasure, strikeout or over-writing must be initialed by the Bidder's authorized signing officer.

All prices must be clearly indicated and all extensions written in figures. The bid must not be restricted by a statement added to the Proposal Summary or by covering letter, or by alterations to the Proposal Summary as supplied by the Township of Muskoka Lakes unless otherwise provided herein.

Key contacts for inquiries regarding this RFP are as follows, and must be submitted by e-mail only, and directed to the attention of:

Tim Sopkowe, C.E.T.,  
Manager of Public Works  
E-mail: [tsopkowe@muskokalakes.ca](mailto:tsopkowe@muskokalakes.ca)

Township staff may clarify any aspect of a bid submission with the Bidder at any time after the bid has been opened. Any such clarification will not alter the bid and shall not be constituted as a negotiation or renegotiation of the bid. The Corporation of the Township of Muskoka Lakes is not required to clarify any part of a bid. Any clarification of a bid by a Bidder shall not be effective until confirmation has been delivered in writing.

It will be the responsibility of the Bidder to clarify any details in question before submitting their bid.

Bidders shall note that all elements which are listed as provisional shall be included in the price submitted (see Attachment "B" – Summary of Professional Fees and Disbursements). However, these elements will be used at the Township's discretion pending budget, and no penalty for non-usage shall be applicable. Provisional items must be clearly identified as same. Bidders are required to provide pricing on all provisional items denoted.

After review of all the bids, and upon the opening of the Summary of Professional Fees and Disbursements (see Attachment "B") for those submissions which meet the Evaluation Criteria, the

Township will then review and determine which provisional items, if any, will be utilized.

Should none of the bids be accepted, the Township may re-issue the Request for Proposal. A bid may be withdrawn unopened after it has been deposited, if such request is received in writing by the Township Clerk prior to the time specified for the opening.

## **7 WITHDRAWAL OF PROPOSAL**

A Consultant may withdraw a submitted proposal at any time up to the official closing time by letter bearing a signature and/or seal as in the original proposal and requesting that their proposal be withdrawn. Withdrawal requests received after the time of closing will not be permitted.

Proposals confirmed as withdrawn will be returned unopened to the Consultant. The withdrawal of a Proposal does not disqualify a Consultant from submitting another proposal prior to the official closing time.

## **8 COSTS FOR RFP DOCUMENTS**

The Request for Proposal ("RFP") documents are provided at no cost to the consultants.

## **9 RETRIEVAL OF OFFICIAL DOCUMENTATION**

Only documents provided to Consultants by the Municipality or found on the Municipality's website are to be considered the "official" documents. The Municipality accepts no responsibility for the accuracy of information found on other websites. The onus is on the Consultant submitting a proposal to check the Municipality's website to verify they have received all relevant information. The Municipality reserves the right to not accept a proposal submission if the documents have been altered from the Municipality's own official documents.

## **10 FORMAT OF PROPOSAL**

All Proposals must be upon the forms provided and the respondents information called for in this RFP, submitted on 8½ x 11 paper in sealed packages, clearly marked as to contents and should include one (1) unbounded original, and one electronic copy (on USB key) of the complete submission and shall include (at a minimum):

- 1. Proposal Form**
- 2. Respondent Information Form**

## **11 SUMMARY OF KEY DATES**

Cut off for submission of questions	<b>May 23, 2025</b>
Response to questions	<b>May 26, 2025</b>
Submission of proposal	<b>May 30, 2025</b>
Anticipated award of assignment	<b>June 11, 2025</b>

## **12 COSTS INCURRED BY PROPONENTS**

All expenses incurred in the preparation and submission of proposals shall be borne by the Consultant. The Municipality assumes no responsibility or liability for costs incurred by the Consultants as a result of participating in this RFP. No payment will be made for any proposals received, or for any other effort required of or made by the Consultant prior to the Consultant entering into a written contract with the Municipality. By submitting a proposal, each Consultant shall be deemed to have agreed that it/he/she has no claim.

### **13 ACCEPTANCE AND TERMS**

Notwithstanding that in accordance with RFP Section 13, this RFP is not a tender and is not intended to create "Contract A", the Consultant and all other entities participating in this RFP Process agree that submission of a proposal constitutes acknowledgement that the Consultant has read and agrees to be bound by all the terms and conditions of the RFP. All those who submit a proposal represent that they have read, completely understand, and accept the terms and conditions of the RFP in full.

### **14 NO CONTRACT CREATED BY THIS RFP**

This document is a request for proposals in respect of the services and project described herein and is not a tender. Neither the RFP Documents nor the submission of any proposals in response to the RFP documents shall, in any way whatsoever, create a binding agreement between the Municipality and any Consultant. For clarity, these RFP documents are not intended to be an offer to enter into a bidding contract with Consultants (often referred to as "Contract A") and no agreement of any kind shall exist between the successful Consultant and the Municipality until a contract, if any, has been formally executed by the successful Consultant and the Municipality.

### **15 RIGHT TO REJECT OR NOT OPEN**

Notwithstanding any other provision of this RFP, the Municipality may, in its sole discretion, accept or reject any or all proposals. The Municipality may accept any proposal in whole or in part. There is no express or implied term of this RFP that the lowest priced proposal or the highest ranked proposal will be identified as the successful Consultant.

The Municipality reserves the right to cancel the RFP at any time and to reissue it for any reason whatsoever, without incurring any liability and no Consultant will have any claim against the Municipality as a result of the cancellation or re-issuing of the RFP.

Should the Municipality receive only one (1) qualified and duly executed proposal submission on commodities/services that have known multiple source potential, the right is reserved to recall the competition.

The Municipality reserves the right not to **open** a proposal call should the Municipality deem, in its opinion, to have received an inadequate number of responses to the call for proposals and further the right is reserved to cancel and recall the competition. Unopened proposals will be returned to all Consultants who responded.

The Municipality reserves the right not to accept a proposal that includes any person, corporation, which includes all related corporations, or other legal entity who, or which, has a claim or has instituted a legal proceeding against the Municipality or against whom or which the Municipality has a claim or has instituted a legal proceeding with respect to any matter, including previous contracts, bid submissions or business transactions. For clarity said right includes the Consultant submitting the proposal as well as any person, corporation or entity listed in the proposal such as the proposed

general consultant/contractor, sub-consultant/sub-contractor or vendor within the submitted proposal.

## **16 CONSULTANT SELECTION COMMITTEE**

The Consultant Selection Committee will consist of representatives of the Municipality. The Consultant Selection Committee may solicit advice/guidance from those persons or companies it deems appropriate. The Consultant Selection Committee may engage the Consultants for the purposes of clarification or negotiation as part of the selection process.

## **17 CONSULTANTS TO INVESTIGATE**

Consultants submitting a proposal shall understand and acknowledge that while this RFP outlines the scope of work and specific requirements, the Consultants shall satisfy themselves by such means as they prefer, as to the extent of work required to complete the assignment.

## **18 NEGOTIATIONS**

If all submitted bids are over budget, the Township reserves the right to negotiate the terms of the project contract, including price and scope of work, directly with the qualified bidder, to identify cost saving opportunities associated with alternate process, material or construction methods. If an acceptable agreement cannot be met with the qualified bidder, the Township reserves the right to negotiate an acceptable agreement with the next qualified bidder.

If an agreement cannot be reached which is acceptable to the Township, the project will be cancelled without award.

The Township further reserves the right, in its sole discretion, to cancel the contract agreement at any time without an award being made.

## **19 COMPLIANCE**

Any deviations to the Township's RFP document must be clearly defined and is subject to acceptance or rejection by the Township in its sole discretion. Bidders are encouraged to offer comments that clarify the content and intent.

## **20 COMPLIANCE WITH SPECIFICATIONS AND/OR SCOPE OF WORK**

Alternative bids may be considered however, any deviations to the Township's information to Bidders, general conditions and mandatory requirements must be clearly defined and are subject to acceptance or rejection by the Township in its discretion. Bidders are encouraged to offer comments that clarify the content and intent of their bid.

## **21 AWARD OF WORK**

If the Municipality decides to award a contract based on a submission received in response to this RFP, the successful Consultant will be notified of the intent to award in writing, and the subsequent execution of a written agreement shall constitute the making of a contract. Consultants will not acquire any legal or equitable rights or privileges whatsoever until the contract is signed by both parties.



If a contract is to be awarded as a result of the RFP, it will be awarded to the Consultant whose proposal, in the Municipality's opinion, provided the best potential value to the Municipality and is capable in all respects to fully perform the contract requirements and the integrity to assure performance of the contract obligations.

The Municipality reserves the exclusive right to determine the qualitative aspects of all proposals relative to the evaluation criteria. Consultants may not amend or withdraw their proposals after the official closing date and time. Proposals will be evaluated as soon as practicable after the closing time. The proposals and accompanying documentation submitted by the Consultants are the property of the Municipality and will not be returned.

Consultants are advised that all communications with the Municipality related to this RFP during the proposal process must be directly and only with the individual nominated in Section 18 of this document.

## **22 COMMUNICATIONS**

All inquiries regarding this RFP are to be directed to the individual identified below. Inquiries must be received by writing (email) no later than **May 23, 2025**. All inquiries received and the responses provided will be available to all Consultants by way of written addendum(s) no later than **May 26, 2025**, without naming the source of the inquiry.

The Township of Muskoka Lakes  
PO Box 129, 1 Bailey St  
Port Carling ON.  
P0B 1J0

Attn: Tim Sopkowe, C.E.T.,  
Manager of Public Works  
tsopkowe@muskokalake.ca

Where a Consultant finds discrepancies or omissions in the proposal requirements, or other proposal documents or instructions, or otherwise requires any clarification, the Consultant should contact the Municipality in writing by e-mail as noted above.

Note that no oral explanation or interpretation shall modify any of the requirements or provisions of the RFP documents.

Where the Municipality deems that an explanation or interpretation is necessary or desirable, an addendum may be issued, in writing, on the Municipality's website for downloading by all Consultants. It is the Consultant's sole responsibility to check for addenda issued and download same. Acknowledgement of Addenda on the proposal is a mandatory requirement. Failure to acknowledge addenda will result in a non-compliant proposal that is not eligible for award.

## **23 PROFESSIONAL CONSULTING AGREEMENT**

Prior to commencing work on the project, the successful Consultant will enter into an Agreement

for Professional Consulting Services with the Municipality based on the Municipality's Request for Proposal Information Package and the Consultant's submitted Proposal. The Agreement shall be based the Association of Consulting Engineering Companies (Ontario) in partnership with the Municipal Engineers Association, "Client / Engineer Agreement for Professional Consulting Services" (2024 – Version 4.0).

## **24 CONFLICT OF INTEREST**

The Municipality reserves the right to disqualify a proposal where the Municipality believes a conflict of interest or potential conflict of interest exists in regard to the Consultant and the intended project.

The successful Consultant shall work solely and exclusively in the interests of the Municipality at all times to ensure that the project is successfully completed. The Consultant must identify current claims, potential claims, or disputes against the Municipality, if any, that the firm is involved with.

The Consultant must identify current developer and development interest that the firm has in the service area, if any. This information and any conditions attached to the proposal will be considered in the Municipality's evaluation.

No person, firm or corporation other than the Consultant and those named in the proposal shall have any interest in the submitted proposal or in the proposed contract for which this proposal is made and to which it relates.

This proposal shall be made by the Consultant without any connection, knowledge, comparison of figures or arrangement with any other person or persons making a proposal for the same work, and shall, in all respects, act fairly and without collusion or fraud.

## **25 INTELLECTUAL AND PROPRIETARY RIGHTS**

All intellectual, industrial or other proprietary rights of any type in any form protected or protectable under law and every other right, title, interest in and to all concepts, techniques, ideas, information, materials, however recorded (including images and data) ("Intellectual Property") provided by the Municipality to the Consultants in relation to this RFP shall remain the respective property of the Municipality at all times. The Municipality shall be the sole owners of any newly created Intellectual Property of the Consultants' related directly or indirectly to this RFP and any contracted services.

For those parts of the RFP or any related contract that are Intellectual Property owned by the Consultant prior to the proposal submission or created by the Consultant during the term of this proposal or contracted services independently of the performance of the Consultants' obligations under this RFP or related contract, the Consultant shall grant to the Municipality, a perpetual, worldwide, non-exclusive, irrevocable, transferable, royalty free, fully paid up right and license; (a) to use, modify, reproduce and distribute, in any form, those parts of the proposal and/or related contracted services; and (b) to authorize other persons, including agents, consultants, sub-consultants, contractors or subcontractors to do any of the former on behalf of the Municipality.

## **26 MUNICIPAL FREEDOM OF INFORMATION AND PROTECTION OF PRIVACY ACT (MFIPPA)**

All correspondence, documentation and information provided shall become the property of the Township. Any personal information required on the documentation presented is received under the authority of the Municipal Freedom of Information and Protection of Privacy Act, 1989, RSO, 1990. This information will be an integral component of the quote submission.

All written Proposals received by the Township become a public record, once a Proposal is accepted by the Township of Muskoka Lakes, and a contract is signed, all information contained in them is available to the public, including personal information.

Questions about collection of personal information and the Municipal Freedom of Information and Protection of Privacy Act, 1989, R.S.O. 1990, Chapter M.56, as amended, should be directed to:

Township Clerk  
The Township of Muskoka Lakes  
PO Box 129, 1 Bailey St  
Port Carling ON.  
P0B 1J0

Phone: 705-765-3156 Ext 211

The Township Clerk has been designated by the Corporation of the Township of Muskoka Lakes Council to carry out the responsibilities of the Act.

## **27 HEALTH AND SAFETY AND WSIB**

The successful Consultant is required to conform with the *Occupational Health and Safety Act* related to the performance of the contract. In addition, the successful Consultant will be required to supply to the Municipality a valid Clearance Certificate issued by the WSIB, or if applicable, a letter from WSIB verifying Independent Operator's Status. A new clearance certificate is required every sixty (60) days.

## **28 INSURANCE**

The successful Consultant shall, at its/his/her own expense, obtain and maintain for the term of the contract and any renewal or extension thereof and provide the Municipality with evidence of:

Comprehensive general liability insurance on an occurrence basis for an amount not less than Five Million (\$5,000,000) Dollars, exclusive of interest or costs per occurrence, with respect to the successful Consultant's operations, acts and omissions relating to its obligations under the contract, such policy to include coverages for defense and claimants' costs, and coverages for:

- personal injury including death;
- property damage or loss (direct or indirect and including loss of use thereof);
- broad form property damage;
- contractual liability;
- non-owned automobile liability;
- products and completed operations;
- contingent employers liability;
- cross liability;
- severability of interest; and
- owners' and contractors' protective.

The policy of insurance shall name the Municipality as an additional insured with respect to its interest in the operations of the Consultant; shall provide that the policy shall be non-contributing

with, and apply only as primary and not as excess to any other insurance available to the Municipality; and shall also provide that neither the Consultant nor the insurer shall cancel, materially change or allow the policy to lapse without first giving the Municipality thirty (30) days prior written notice.

Professional liability insurance or other errors and omissions insurance covering claims and expenses for liability for loss or damage arising from negligence in the provision of the Services, of standard wording, for an amount no less than Two Million (\$2,000,000) Dollars exclusive of interest or costs per occurrence; and

Automotive or Motor vehicle liability insurance of standard wording, covering all vehicles owned, leased or operated by or on behalf of the Consultant, in any matter in connection with the services provided or to be provided under the contract, for an amount not less than Two Million (\$2,000,000) Dollars exclusive of interest or costs per occurrence and equipment leased, borrowed, rented or operated for an amount of not less than Two Million (\$2,000,000) exclusive of interest or costs per occurrence.

Every policy of insurance shall contain either no deductible amount or a deductible amount which is reasonable considering the financial circumstances of the Consultant. The Consultant shall be responsible to pay all deductible amounts.

No policy shall contain any provision which would contravene the obligations of the Consultant hereunder or otherwise be to the detriment of the Municipality.

The Consultant shall provide or cause to be provided to the Municipality, within seven (7) days of award of Contract, a certificate from its insurer which shows that the policy or policies placed and maintained by it complies with the requirements of this RFP and the contract. No review or approval of any such insurance certificate by the Municipality shall derogate from or diminish the Municipality's rights or the Consultant's obligation contained in this RFP or the contract.

If at any time the Municipality is of the opinion that the insurance taken out by the Consultant is inadequate in any respect, it shall forthwith advise the Consultant of the reasons therefore and the Consultant shall forthwith take out additional insurance, if available, satisfactory to the Municipality.

The taking out of insurance shall not relieve the Consultant of any of its obligations under this RFP or the contract or limit its liability thereunder.

All policies of insurance shall be:

- (a) written with an insurer licensed to do business in Ontario;
- (b) in form and content acceptable to the Municipality acting reasonably;
- (c) be non-contributing with, and will apply only as primary and not excess to any other insurance available to the Municipality; and
- (d) contain an undertaking by the insurers to notify the Municipality in writing not less than thirty (30) days before any material change, cancellation, lapse or termination of the policies.

Failure to provide the aforementioned insurance will result in the withholding of payments or at the

sole option of the Municipality, forfeiture of the Contract.

## **29 TERMS OF PAYMENT**

The successful Consultant shall be reimbursed on a monthly basis for the actual work completed for the project. Monthly invoices are to include supporting documentation for all disbursements. Disbursements will be paid at cost.

Invoices submitted by the successful Consultant shall include the project title, a description of the work completed and a billing summary. This summary shall include the tasks set forth in the financial submission and shall indicate the budgeted cost, percentage invoiced to date and a total of these amounts for each task.

## **30 FEE HOLDBACK**

The Municipality will not impose a ten percent (10%) holdback on overall fees until the final acceptance of all deliverables and final reports are made to the Municipality.

## **31 PROPOSAL VALIDITY**

Proposals shall remain valid and open for acceptance by the Municipality for a period of sixty (60) calendar days following the deadline for receipt of proposals.

## **SECTION 2: BACKGROUND, OBJECTIVES, SCOPE OF WORK & DELIVERABLES**

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### **32 INTRODUCTION**

The purpose of the study is to conduct detailed inspections of the Township's structures in accordance with Ontario Regulation 104/97: Standards for Bridges (O.Reg. 104/97). Inspections shall be conducted under the direction of a professional engineer and in accordance with the Ontario Structure Inspection Manual. O. Reg. 472/10, s. 2.

The proponent will be required to provide a list of recommended underwater, structural or other additional inspections/investigations as identified through the detailed inspections, a list of routine maintenance activities, a recommended inspection frequency interval for follow up inspections, and a proposed 25-year capital program.

### **33 STUDY AREA**

The limits of the study area include all Township owned structures, its abutment areas, and any surrounding terrain or infrastructure directly correlated to the function of the structure. Traffic control, staging and other construction-related activities will need to be accommodated for any vehicular traffic, pedestrians, cyclists, and other users of the structures during inspection activities.

### **34 SCOPE OF WORK**

The structures for consideration in this assignment are as identified in Attachment A. Recommended work for inclusion in the Final Report are described herein.

#### **Detailed Visual Inspection Program**

The Proponent shall, under the direction of a professional engineer, conduct a detailed visual inspection on each structure in accordance with the Ontario Structure Inspection Manual. O. Reg. 472/10, s. 2 (OSIM). Further to these requirements, the Proponent shall undertake, at minimum, the following work:

- Review the assignment and determine the required resources and work schedule implications to complete the work in the required timeframe;
- Review existing information, studies and site specifics to fully understand infrastructure conditions. Adjust schedules as required to prioritize identified areas of increased concern;
- Identify to the Township any structure which they, through their planning, or inspection program, believe to have been omitted from this assignment in error;
- Create and provide a preliminary schedule of planned inspections for review by the Township prior to the commencement of work;
- Conduct site visits, and perform detailed inspections of each structure in accordance with OSIM;
- Produce detailed inspection reports for each structure in accordance with OSIM;
- Provide all personal protective equipment, temporary installations, traffic control, signage, or documentation required for the safe execution of the detailed inspections.

- Provide all equipment, board and lodging, meals, and materials required for the execution of the inspection program.
- Coordinate and obtain any required stakeholder involvement, private accesses permissions, or other permits and approvals required to access the study areas;
- Advise the Township of any immediate concerns observed during the detailed inspections within 48 hours of their discovery and provide a recommended solution within 1 week of discovery;
- Produce bi-weekly reports summarizing work progress to date, schedule implications, and any exceptional circumstance encountered during that periods inspections for review by the Township;
- Compile all detailed inspection reports for inclusion into the final report.
- Inspections shall be completed by qualified and competent personnel who exhibits past experience and familiarity in conducting OSIM inspections. The proponent shall provide proof of qualifications for all staff involved in this assignment. The Township reserves the right to request that unqualified staff be replaced by more qualified personnel.

### **Additional Inspections & Investigations**

Further to the detailed inspections described above, the proponent shall provide a list of recommended additional studies or investigations that are anticipated to be required for the completion of future structure repair, rehabilitation or replacements. These may include structural analysis, detailed condition investigations, underwater investigations, etc. as they are required. The list shall include at minimum:

- Structure ID
- Component of the structure to be evaluated
- Objective of the inspection or investigation
- Anticipated scope, costs and schedule

### **Routine Structure Maintenance Requirements**

The proponent shall provide a list of routine maintenance activities that should be executed by the Township to maximize the life span and safety of its structures. The list shall include at minimum:

- Maintenance activity to be performed;
- Description and objective of each maintenance activity;
- List of structures where each maintenance activity should be performed;
- Commentary on cost saving or efficient methods that may be employed in the execution of the recommended maintenance activities;
- Commentary regarding the Cost-Benefit Analysis of completing each maintenance task compared to the resulting rehabilitation or replacement work that would be required as a result of accelerated deterioration.

### **Inspection Frequency Recommendations**

Based on all relevant legislation, requirements and best practices, the consultant shall provide recommendations on the inspection frequency of all structures.

### **25 -Year Capital Program**

The proponent shall prepare a proposed 25-year capital program outlining recommended

repair, rehabilitation or replacement needs to the Township's structures. The program shall identify any urgent needs (less than 1 year for implementation) and yearly summaries for subsequent needs, starting with 2026 as capital budget year 1. The program shall be presented as a table and include, at minimum, the following information:

- Capital Budget Year
- Structure ID and Location
- Description of the recommended Works
- Estimated Cost of Implementation (inclusive of all construction, engineering, and other costs anticipated to be required);

The following shall be taken into consideration for the preparation of the 25-year capital program:

- The proponent shall best adhere to rehabilitation timelines as recommended through reference of the OSIM.
- The proponent shall provide commentary on the cost-benefit analysis and lifecycle implications of completing the rehabilitation activities within the recommended timeline. This commentary shall include the anticipated increase in lifespan or deferred future maintenance requirements associated with the recommended betterment(s) for the asset, as well as potential deferred future costs.
- Average annual budget allocations are typically in the range of \$0.5 M - \$1 M per year. Exceptions to meet the requirements of specific projects are permissible
- Potential impacts to the public should be considered when preparing the program (e.g. will project A impact the proposed detour of project B, etc.)
- The proponent may refer to the Township of Muskoka Lakes Asset Management Plan (2024) and the 2023 Bridge Needs Study.

## **35 DELIVERABLES**

The successful Proponent is responsible for the following deliverables. The cost of deliverables shall be considered incidental to the work and included in the applicable lump sum unit price items.

Required Deliverables:

- a. Preliminary Schedule;
- b. Monthly Summary Reports;
- c. Any interim communications and correspondence;
- d. Draft Final Report for review by the Township;
- e. Final Report;
- f. A compilation of all inspection notes, background reports, or information required for full and complete understanding of the information contained in final report;

Two (2) hard copies and one digital copy of the final report which shall identify the methodology and criteria used in the production in the Study. The final report shall discuss and detail the systems: time of need, system adequacy, recommended funding levels. The final report shall include electronic and hard copy maps which illustrate: the asset inventory by type, by time of need, and by inventory number. The final report shall include an interactive table of contents to reference individual reports.

A full summary of all inspection reports shall be submitted in .xls format. This spreadsheet



shall be formatted to allow for import into the Township's GIS system and shall be formatted to the satisfaction of Township staff.

### **36 RESPONSIBLE DEPARTMENT**

Development and implementation of the Biennial Bridge Inspections and Reporting will be administered by the Operational Services Department (the "Department"), which is responsible for directly providing, and assisting in, the provision of a wide variety of public works services. The department will provide general direction and guidance necessary for the completion of the study. The Successful Consultant will work closely with the Department during the completion of the inspections and the preparation and approval of the report of findings.

### **37 SUCCESSFUL BIDDER**

The Successful Bidder must be capable of providing accurate, reliable, timely, and fiscally responsible services. Additionally the bid must meet all the requirements outlined in this document.

### **38 TERMS OF REFERENCE**

These Terms of Reference serve as a guide, to be used in combination with sound engineering judgement and standard engineering practices.

A Detailed Inspection Report complete with recommendations as outlined in the Scope of Work outlined above, shall be prepared for submission, in accordance with the following criteria:

- a) Detailed and specific recommendations that can be acted upon by the Township. The report is to be in a form that is user-friendly and easily understood yet technical enough for implementation. The inspection report is to be indexed to allow for easy and quick navigation for the users.
- b) Final submission of reports/drawings.
- c) All reports will be prepared in Microsoft Word and/or Excel and all drawings will be created in Auto CAD (2013) and/or the latest version of ESRI ArcGIS. Ownership of both hard copies and digital copies must be transferred to the Township upon completion of the project. Metric units are to be used.
- d) Detailed breakdown of quantities and cost estimates for Township budget purposes, and construction estimates.
- e) Existing planning and engineering documents and studies are to be used as a source of background information, where available.
- f) Meeting minutes after each meeting with staff and any other interested parties, will be the responsibility of the Successful Consultant, all to be submitted to the Township for review and approval within one (1) week of the meeting date.

### **39 TOWNSHIP REPRESENTATIVE**

Tim Sopkowe, Manager of Public Works will be the Township's main contact for this project. All correspondence will be through this individual and shall be sent via email to [tsopkowe@muskokalakelakes.ca](mailto:tsopkowe@muskokalakelakes.ca).

## **40 FINANCIAL IMPLICATIONS**

The agreement between the Township and the Successful Bidder shall specify the project cost for all aspects of the project. The bid shall be all inclusive to complete the scope of work detailed herein. The proponent should include all anticipated costs and should not assume that the Township will pay any portion of the project costs directly outside the scope of the agreement.

## SECTION 3 PROPOSAL CONTENTS

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### 41 BID CONTENT

Bid submissions are restricted to those consulting firms that can demonstrate qualifications and experience in the field of Bridge Engineering and in particular previous experience preparing Biennial Bridge Inspections for municipalities throughout the province of Ontario, and have completed at least five projects of this nature within the last five (5) years, for a municipality or jurisdiction of comparable (or greater) population in Ontario.

Bidders shall submit a bid, maximum 10 pages, not including the covering letter, résumés and company credentials. Appendices are to be limited to résumés, project lists and corporate information. All reports, plans, drawings, specifications, designs, construction data and documents prepared by the Bidder shall be, and shall remain, the property of the Township.

The Bidder's proposal submission shall follow the order of components as outlined in the Evaluation Criteria.

The bid shall include:

#### **Applicable Technical Expertise and Resources:**

The Bidder's interest in the project and an understanding of the objective(s) of this project, as well as any relevant local expertise should be referenced.

#### **Team Strength and Leadership:**

A description of the consulting team, the lead persons, and the relevant experience and qualifications of each individual along with an estimate of the percentage of time each key member will dedicate to this project (The individual's hours divided by total project hours).

#### **Similar Work Experience and Local Expertise:**

Similar work experience for the lead consulting team members shall be noted.

The municipality where the lead consulting team members reside will also be considered when reviewing local expertise.

#### **Project Understanding:**

The consulting team should detail their understanding of the project specific to Muskoka Lakes.

#### **Methodology:**

The Bidder's proposed methodology for carrying out the work.

A detailed work plan and a weekly project schedule which will identify all major components of this project and their anticipated start and completion dates which must coincide with the dates provided by the Township.

Commitment (time and resources) expected to be provided by the Township.

A detailed work plan and time frame for the project including timing for each step of the work program, to be presented in a calendar-style format, based on the time allotted for the project based on the fixed schedule provided by the Township in Attachment “A”. The consulting team will meet all work program commitments, timing and completion dates as agreed upon by the Township and the consulting team unless both parties agree to appropriate revisions to the agreement due to unforeseen circumstances. Any overruns in timing (unless otherwise agreed upon), or cost will not be the responsibility of the Township of Muskoka Lakes.

Identification of all sub-consultants, their qualifications and experience, as well as their specific role in the project.

**References:**

At least three (3) references of similar work experience. Each reference submitted shall relate to varied content in order to illustrate the Bidder's understanding of the various requirements of the bid. This shall include all applicable contact information, as this will be a key component in the qualification of a Bidder. Bidders that do not fulfill this key component will be scored zero (0) on the Evaluation Criteria.

**Cost:**

A complete cost breakdown for the project presented in a tabulated format in cumulative hours with a total upset cost for the design to the point of completion and presentation of the final report. The cost breakdown should include breakout of costs into the three asset groups of bridges/culverts, retaining walls and docks/wharves.

**Miscellaneous Items:**

Appendices as noted above.

Disclosure of any litigation and real or perceived conflict of interest (see Attachment “E”).

## **42 PROPOSAL COST AND MAN-HOUR ESTIMATE**

The bid shall outline the overall project cost breakdown and include the following:

- Cost breakdown and fee schedule of per diem or hourly rates for the Bidder and any sub-consultant(s) of the project team (see Attachment “C” – Fee Schedule and Cost Breakdown).
- The costs shall be broken out into the three asset types of bridges & culverts, retaining wall and docks, as provided in Attachment “A”
- A detailed time and cost breakdown of the workload, i.e., by staff and man- hours.
- Disbursement costs, which may include mileage, telephone charges, printing and reproductions, fax charges, courier services, computer services, etc.

- Compliance with the Township's insurance requirements, as outlined in Attachment "D" – Insurance Requirements.
- A summary of professional fees and disbursements, as outlined in Attachment "B".

The Bidder shall note that the Township will consider the estimated total professional service fees for this project as an upset limit based on the work plan and the project duration assumed and will not consider extra items unless prior written approval has been obtained.

#### 43 Basis of Selection

The Municipality intends to recommend the appointment of the Consultant on the basis of best overall value, as determined by the review of the technical proposal and fees. The Consultant appointment is subject to approval by the Municipality in accordance with the provisions of the Municipality's Purchasing By-Law.

#### 44 Evaluation Criteria

Proposals will be assessed against the following criteria. The municipality reserves the right to shortlist firms for further evaluation and interviews which may alter the final scoring results. Proposals will be scored based on meeting or exceeding the expectations of the established evaluation criteria.

Evaluation Criteria		Weight Factor
1	Demonstrated project understanding	10
2	Project Methodology	25
2	Experience on projects of a similar nature	25
3	References	20
4	Schedule	5
5	Proposed fee structure	15
<b>Total</b>		<b>100</b>

#### 45 Schedule

The following schedule is proposed for the selection of the successful respondent and for the completion of this assignment. The following schedule of activities is provided for planning purposes only. The Corporation of the Township of Muskoka Lakes reserves the right to cancel the activity or change the schedule at any time.

Schedule Task	Suggested Completion
RFP Issued	May 13, 2025
Submission Date	April 30, 2025
Award of Assignment	June 11, 2025
Commence Assignment (Start-up Meeting – week of)	June 16, 2025
Study data collection and evaluation	July 15, 2025

Draft Final Report	July 31, 2025
Final Report	August 15, 2025

**Note: Although every attempt will be made to meet all dates, the Corporation reserves the right to modify any or all dates at its sole discretion.**

The Corporation reserves the right to reject any or all proposals. The Corporation also reserves the right not to proceed with the project, or any individual parts therein, without stating reason thereof.

Selection of a proposal(s) will be based on all the above criteria and any other relevant information provided by the Respondent(s).

All proposals are to be submitted with the understanding that the selection of a proposal for discussion by the Evaluation Committee shall not thereby result in the formation of a contract. Nor shall it create any obligation on the Township to enter into further discussions.

Evaluation of the project lead and project support staff will include an assessment of the firms overall ability to provide multi-disciplinary capabilities and resources to this project and the Project Managers past experience on similar projects.

The assessment of past project experience will include evaluation of the Consultant's success with previous experience of this nature, the previous experience of proposed staff for this project, the stability and reputation of the firm, particularly in the area of consultant services and the ability to complete projects on time successfully.

The project will be awarded to the respondent who, in the sole judgment of the Corporation, provides the best overall value. The Corporation will not be obligated to select the lowest cost or any proposal.

The Corporation reserves the right to conduct reference checks on the Respondents, the results of which may affect the award decision.

The Corporation reserves the right to negotiate terms of reference with Respondents.

**ATTACHMENT “A”  
LIST OF STRUCTURES**

ASSETID	NAME	ASSETTYPE	INSTALL DATE	LOCATION	ROAD_NAME
RDS-BRDG-B001	Bala Falls Rd Bridge	Bridge	1930	0.2km East of Highway 169	Bala Falls Road
RDS-BRDG-B003	Medora Lake Rd Bridge	Bridge	1920	0.10km North of Cranberry Road	Medora Lake Road
RDS-BRDG-B004	Milford Bay Road Bridge	Bridge	2021	0.25km east of Muskoka Road 118 W	Milford Bay Road
RDS-BRDG-B005	Beaumaris Island Bridge	Bridge	1968	1.0km West of Milford Bay Road	Beaumaris Road
RDS-BRDG-B006	Doherty Rd Bridge	Bridge	1920	1.2km North of Falkenburg Road	Doherty Road
RDS-BRDG-B007	Dee River Bridge	Bridge	1969	0.25km North of District Road 4	Rostrevor Road
RDS-BRDG-B009	Rosseau Lake Rd 3 Bridge	Bridge	1973	1.6 km South of Highway 141	Rosseau Lake Road 3
RDS-BRDG-B011	Rosseau River Bridge	Bridge	1920	2.25 km East of Gross Road	Hekkla Road
RDS-BRDG-B016	Beatrice Townline Rd Bridge #1	Bridge	1940	2.4km West of District Road 4	Beatrice Townline
RDS-BRDG-B020	Island Park Rd Bridge	Bridge	2012	0.5km North of Stephen Road	Island Park Road
RDS-BRDG-B022	Clear Lake Rd Bridge	Bridge	1930	2.0km East of District Road 13	Clear Lake Road
RDS-BRDG-B023	Bala Bay Dock Bridge	Bridge	1960	50m South of Gordon Street in Bala	Access Lane Bala Bay Dock
RDS-BRDG-B024	Bala Sports Park Pedestrian Bridge	Bridge	2022	3224 Muskoka Rd 169	MR169
RDS-BRDG-B025	Weir Lake Trail Pedestrian Bridge	Bridge	2022	Hwy 141, Bent River	Hwy 141
<del>RDS-BRDG-C001</del>	<del>Dark Bay Rd Culvert</del>	<del>Culvert</del>	<del>1973</del>	<del>200m east of Muskoka Road 169</del>	<del>Dark Bay Road</del>
RDS-BRDG-C002	Milford Bay Rd Culvert	Culvert	1950	North of Beaumaris Road	Milford Bay Road
<del>RDS-BRDG-C003</del>	<del>Gross Rd Culvert</del>	<del>Culvert</del>	<del>1973</del>	<del>0.1 km North of Road 3 (Aspdin)</del>	<del>Gross Road</del>
RDS-BRDG-C004	Fish Hatchery Culvert	Culvert	2012	1.3 km North of Hwy 141	Fish Hatchery Road
RDS-BRDG-C005	Beatrice Townline Rd Culvert #1	Culvert	2014	4.0km West of District road 4	Beatrice Townline
RDS-BRDG-C006	Hekkla Rd Culvert	Culvert	2008	3.0km East of Gross Rd.	Hekkla Road
RDS-BRDG-C007	Bear Cave Rd Culvert #1	Culvert	2014	3.6 km North of District Road 3	Bear Cave Road
RDS-BRDG-C008	Beatrice Townline Rd Culvert #2	Culvert	2016	0.5km North of Falkenburg Road	Beatrice Townline
RDS-BRDG-C009	Herman Tibble Rd Culvert	Culvert	2018	0.3 km South of District Road 24	Herman Tibbel Road

ASSETID	NAME	ASSETTYPE	INSTALL DATE	LOCATION	ROAD_NAME
RDS-BRDG-C010	Bear Cave Rd Culvert #3	Culvert	1970	5.2km north of Draycott Lake Road	Bear cave Rd
RDS-BRDG-C011	Bear Cave Rd Culvert #2	Culvert	1973	4.6km north of Draycott Lake Road	Bear Cave Rd
RDS-BRDG-C012	Falkenburg Rd Culvert	Culvert	Unknown	75m west of Buttler Road	Falkenburg Rd
RDS-RTNGWLL-0001	Boyce Road Retaining Wall	Retaining Wall	1998	0.2km West of Brackenrig Rd.	Boyce Road
RDS-RTNGWLL-0002	Joseph St Retaining Wall	Retaining Wall	2009	Joseph Street at Indian River Reserve	Joseph Street
RDS-RTNGWLL-0003	Maple St Retaining Wall	Retaining Wall	2009	Between Lock St. and Port Carling Locks	Lock Street East
RDS-RTNGWLL-0004	Medora St Retaining Wall	Retaining Wall	2009	On the corner of Ferndale Rd. and Medora St.	Medora Street
RDS-RTNGWLL-0005	Bala Falls Road Retaining Wall	Retaining Wall	2009	Corner of Muskoka Rd 169 Northerly	Bala Falls Road
RDS-RTNGWLL-0006	River Street Retaining Wall	Retaining Wall	1998	0.1km West of District Road 169 at River Dam	River Street
MFAC-DCK-0005	Bala Bay Dock	Dock	1950	1018 Gordon St, Bala	Gordon St
MFAC-DCK-0007	Beaumaris Wharf	Dock	1937	1216 Beaumaris Rd, Beaumaris	Beaumaris Rd
MFAC-DCK-0014	Foot's Bay Wharf	Dock	1937	1040 McDonald Rd, Foot's Bay	Mcdonald Rd
MFAC-DCK-0030	Queen's Walk Dock	Dock	2025	1032 Queens Walk Road	Queen's Walk Rd
MFAC-DCK-0036	Windermere Dock	Dock	1930	2510 Windermere Rd, Windermere	Windermere Rd



[illegible]

**ATTACHMENT "C"**  
**PRICES**

**Consultant Organization:** \_\_\_\_\_

**Signing Officer Name:** \_\_\_\_\_

**Title:** \_\_\_\_\_

**Signature:** \_\_\_\_\_

**Date:** \_\_\_\_\_

I/We, hereby propose and agree to provide Consulting Services for The Corporation of the Township of Muskoka Lakes, Public Works Department.  
Prices

**exclude all applicable** sales taxes (HST).

<b>Work Item/ Location</b>	<b>Lump Sum Price</b>
<b>OSIM Bridge Inspections</b>	
Fees	
Disbursements and Expenses	
<b>TOTAL</b>	

**Notes:**

1. Fees shall include all costs associated with; undertaking any inspections, purchasing software or equipment, sub-consultants, etc. required to complete the work.
2. Disbursements and expenses shall include any reasonable costs to complete the work.

## **ATTACHMENT “D”**

### **LITIGATION AND CONFLICT OF INTEREST STATEMENT**

In its sole discretion, the Township may reject a submission if the bidder:

- a. Has, at any time, threatened, commenced or engaged in legal claims or litigation against the Township.
- b. Is involved in a claim or litigation initiated by the Township.
- c. Previously provided goods or services to the Township in an unsatisfactory manner.
- d. Has failed to satisfy an outstanding debt to the Township.
- e. Has a history of illegitimate, frivolous, unreasonable, or invalid claims.
- f. Provides incomplete, unrepresentative or unsatisfactory references.
- g. Has engaged in conduct that leads the Township to determine that it would not be in the Township's best interest to accept the submittal.
- h. Has a conflict of interest, or that which may be viewed as a conflict of interest, either with or by the Township (see below).

The bidder, all sub-consultants, and any of their respective advisors, partners, directors, officers, employees, agents, and volunteers, shall not engage in any activity or provide any services where such activity, or the provision of such services, creates a conflict of interest (actually or potentially, in the sole opinion of the Township) with the provision of the work pursuant to the submission. The bidder acknowledges and agrees that a conflict of interest includes the use of confidential information where the Township has not specifically authorized such use.

The bidder shall disclose to the Township, in writing, without delay any actual or potential situation that may be reasonably interpreted as either a conflict of interest or a potential conflict of interest, including the retention of any sub-consultant or supplier that is directly or indirectly affiliated with or related to the successful bidder.

The bidder covenants and agrees that it will not hire or retain the services of any employee or previous employee of the Township where to do so constitutes a breach by such employee, or previous employee, of the employee's, or previous employee's employment contract, or the previous employer's conflict of interest policy, as may be amended from time to time.

A breach these provisions by the bidder, any of its sub-consultants, or any of their respective advisors, partners, directors, officers, employees, agents, or volunteers, shall entitle the Township to terminate the service agreement, in addition to any other rights and remedies that the Township has in the service agreement, in law, or in equity.

I, the undersigned, have read, understood and agreed to the above provisions.

Dated this \_\_\_\_\_ day of \_\_\_\_\_, 2025.

\_\_\_\_\_  
Name of Authorized Signatory (print)

\_\_\_\_\_  
Signature (affix corporate seal)

**ATTACHMENT "E"**  
**ENVELOPE SUBMISSION INFORMATION**

**Envelope 1**

**The Township of Muskoka Lakes  
PO Box 129, 1 Bailey St  
Port Carling ON.  
P0B 1J0**

**Attn: Mr. Tim Sopkowe C.E.T.  
Manager of Public Works**

**RFP NO.: 2025-33  
OSIM BRIDGE INSPECTIONS**

- a) PROPOSAL
- b) ADDENDUM (if applicable)

**CLOSING: FRIDAY May 30, 2025 AT 2:00:00 P.M. LOCAL TIME**

**BIDDER NAME: \_**

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**Envelope 2**

**The Township of Muskoka Lakes  
PO Box 129, 1 Bailey St  
Port Carling ON.  
P0B 1J0**

**Attn: Mr. Tim Sopkowe C.E.T.  
Manager of Public Works**

**RFP NO.: 2025-33  
OSIM BRIDGE INSPECTIONS**

**SUMMARY OF PROFESSIONAL  
FEES AND DISBURSEMENTS**

**CLOSING: FRIDAY May 30, 2025 AT 2:00:00 P.M. LOCAL TIME**

**BIDDER NAME: \_**

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## PROPOSAL FORM

FOR THE PROVISION OF:

AS SUPPLIED BY:

FIRM NAME

ADDRESS

POSTAL CODE

(HEREINAFTER CALLED THE RESPONDENT)

TO:

THE CORPORATION OF THE TOWNSHIP OF MUSKOKA LAKES  
PO Box 129, 1 Bailey St  
Port Carling, ON P0B 1J0  
(HEREINAFTER CALLED THE CORPORATION)

### THE RESPONDENT DECLARES

2. No person(s), firm or corporation, other than the Respondent, has any personal interest in this Proposal or in the award for which this Proposal is made.
3. No member of Council, officer or employee of the Corporation is or will become interested directly or indirectly as a contracting party, partner, shareholder, and surety or in any portion of the profits thereof, or in any of the monies to be derived, there from.
4. This Proposal is made without any connection, comparison of figures, or arrangements with, or knowledge of any other corporation, firm or person making a Proposal for the same and is in all respects without collusion or fraud.
5. By signing this submission, I confirm I have read and understood the content and requirements of this Proposal document.

LOWEST OR ANY PROPOSAL NOT NECESSARILY ACCEPTED

### ACKNOWLEDGEMENT TO RECEIPT OF ADDENDA

This will acknowledge receipt of the following addenda and, that the pricing quoted includes the provision set out in such addenda

ADDENDUM #

DATE RECEIVED

# \_\_\_\_\_

\_\_\_\_\_

# \_\_\_\_\_

\_\_\_\_\_

☐

Check here if NO Addenda received

DATED \_\_\_\_\_

\_\_\_\_\_  
SIGNATURE OF WITNESS

\_\_\_\_\_  
SIGNATURE OF RESPONDENT

By my signature, I hereby confirm I am a principal, or have been duly authorized by the principal/board, to sign on behalf of the above named.

## RESPONDENT INFORMATION FORM

**RESPONDENTS must complete this form and include with the Proposal Submission. Please ensure all information is legible.**

1.	Firm/Company Name	
2.	Respondent's Contact Individual	
3.	Office Phone #	
4.	Toll Free #	
5.	Cellular #	
6.	Fax #	
7.	E-mail address	
8.	Website	
9.	WSIB Account #	
10.	HST Account #	

\_\_\_\_\_  
RESPONDENT

\_\_\_\_\_  
SIGNATURE

\_\_\_\_\_  
DATE

## Supplier Background and References

### CORPORATE / COMPANY PROFILE

Please provide a corporate profile of your company, including an overview of your product offerings, your business model, and what differentiates you from your competitors.

### ALLIANCES

Describe any technology and service alliances that your company has established.

### REFERENCES

<b>REFERENCE #1</b>	
<i>Organization Name:</i>	
<i>Contact Name:</i>	
<i>Contact Title:</i>	
<i>Address:</i>	
<i>Telephone #:</i>	
<i>E-mail Address:</i>	
<i>Description of Services Provided</i>	

<b>REFERENCE #2</b>	
<i>Organization Name:</i>	
<i>Contact Name:</i>	
<i>Contact Title:</i>	
<i>Address:</i>	
<i>Telephone #:</i>	
<i>E-mail Address:</i>	
<i>Description of Services Provided</i>	

<b>REFERENCE #3</b>	
<i>Organization Name:</i>	
<i>Contact Name:</i>	
<i>Contact Title:</i>	
<i>Address:</i>	
<i>Telephone #:</i>	
<i>E-mail Address:</i>	
<i>Description of Services Provided</i>	